LAURENCE J. ADKINSON, JR.

302 Brandon Blvd • Sandusky, OH 44870 • (561) 319-0465 • larryeddy@gmail.com

SUMMARY

Experienced IT professional with a demonstrated ability to manage multiple high-profile projects simultaneously. Proficient in hardware and software projects, vendor relationship management, and analyzing "big picture" IT issues. Knowledgeable and ready to contribute to an exciting new organization that rewards success and offers a path of advancement.

SKILLS & CERTIFICATIONS

Avaya Definity Multiadvantage	Avaya Intuity/Audix Admin.	Cisco Certified Network Admin.	Microsoft Certified Systems Engineer
Comp-Tia A+ and Network +	Windows	Server 2000 – 2012, Including Hyper V	Exchange 5.5 – 2013
Meraki Could	Cisco ASDM	Barracuda	Cloud & Server Virus Protections

EXPERIENCE

2012 - Present

ThorSport Racing/ThorWorks Industries

Sandusky, OH

Senior Manager, IT

- Manage a team of vendors, contractors, and consultants in the provision of IT support for a diverse network of related companies, including networking, phone communications, and system administration for more than 120 users in 18 locations
- Oversaw a complete network redesign and infrastructure upgrade in which five individual building networks were merged into one network, resulting in significant increases in uptime
- Designed and implemented a 15-location Hub & Spoke VPN WAN
- Serve as Phone System Administrator for all phone communications infrastructure at all locations

2004 - 2012

Palm Beach County Convention Center

West Palm Beach, FL

IT Manager

- Managed four employees at West Palm Beach's all-purpose downtown convention center in the performance of comprehensive technical support, including network and system administration, Exchange, DNS and web servers, security, HVAC, and access control hardware and software
- Oversaw an annual budget of roughly \$250,000, and saved the Center more than \$15,000 per year by changing to a more cost-effective PRI vendor
- Cross-trained with engineering and security departments to gain a better working knowledge of department-specific IT needs, resulting in more responsive and helpful solutions for individuals working in those departments
- Served as Digital Signage Expert for the convention center's parent company, Comcast, designing and implementing network-based digital signs at 12 other facilities

2008 – 2010 PC Professor West Palm Beach, FL

Instructor

- Taught courses of 10-12 beginner and intermediate students foundational IT industry skills, focusing on A+ and Network+
- Created a customized curriculum geared toward passing IT certification exams, with additional focus on real-world issues not commonly found on exams and extensive hands-on learning opportunities

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PREVIOUS EXPERIENCE

7/2007 – 1/2009 Resource Depot Rivera Beach, FL

Board Of Directors. IT

- Completely designed and rebuilt entire IT infrastructure after requesting grant form a local company
- Negotiated with phone and data vendors to receive the best "Non-Profit" based rate on services.
- As board member I helped with mainly day to day operations and fundraising events

7/2003 – 2/2004 MAVCO Inc. Miami, FL

Shop Supervisor – Audio Visual Installer – IT Dept

- Shop & on site supervisor for 10 installers
- Custom rack building and equipment testing of completed projects
- Audio Visual installer for medium and large venues in the U.S.
- Largest Audio Visual installer for the cruise ship industry overseas.

6/2001 – 6/2003 Prophet Systems – Clear Channel Ogallala, NE

Trade Show Technical Supervisor - Sales Assistant

- Supervisor for install & dismantle teams for 5 different trade show booths at 30+ trade shows per year including design, marketing and sales training
- Post show pre-sale support and lead qualification
- Tradeshow floor sales. Consistently in the top 3 for Demo Sales

5/1985 – 6/2001 Westgate Music Center Westlake, OH

Store Manager - Lead Technician

- Retail Store Manager for a full line specialty music store with 6 fulltime employees & 40+ teachers
- Operate/Manage the band & stringed instrument repair shop
- Residential and Commercial Audio Visual designer and installer

SPECIALIZED EXPERIENCE

3/2002 – 1/2003 99.7 "The Lake" KOGA FM Ogallala, NE

On-Air personality for 100,000 watt Rock Station.

6/1998 – 6/2001 Sports Radio 1220 WKNR AM Cleveland, OH

On-Air personality; Producer; Engineer; Web Design - "Beer Talk Radio".

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REFERENCES

David Pepper General Manager ThorSport Racing

312 Nielsen Street Sandusky, OH 44870 (615) 584-3218

Tim Stephens Director – Rose Paving

7300 West 100th Place Bridgeview, IL 60455 **(440) 725-5997**

Dave Anderson VP - Global Spectrum

GM – Palm Beach County Convention Center

650 Okeechobee Blvd West Palm Beach, FL 33401

(561)-366-3000

Matt Hollander VP - Global Spectrum

GM - Mass Mutual Convention Center

1277 Main St.

Springfield, MA 01103 **(413) 787-6610 Ext 3259**

Robert Fellman Owner - PC Professor

6080 Okeechobee Blvd West Palm Beach, FL 33417

(561) 684-3333

Personal References, Complete Employment History, Album Credits, Photos, Social Networking and Audition Materials are available 24/7 on my resume web site located at:

www.laurencejadkinsonjr.com